

Picarro Expands Distribution Channel to Address the Semiconductor Market Segment in Europe

FOR IMMEDIATE RELEASE

*New partnership with TELTEC strengthens support of
Picarro SI2000 Series gas analyzers in the Europe region*

Santa Clara, CA – November 27, 2018 – Picarro Inc., a leading provider of trace gas analyzers for a variety of air monitoring applications, today announced an exciting new partnership with the highly regarded European distributor, TELTEC. The agreement involves the distribution of the SI2000 analyzer series, Picarro's newest gas analyzers, which provide high speed real-time AMC monitoring of HF, HCl, NH₃ and H₂S in cleanrooms, FOUP, and FAB equipment. Through the partnership, TELTEC will expand the reach of Picarro's proven-in-use SI2000 Series gas analyzers throughout Europe.

As the demand for SI2000 Series analyzers continue to increase, Picarro has found it vital to work with strong industry partners that supply Picarro products and provide system integration and technical support for manufacturers and end customers. TELTEC has been devoted to the Semiconductor industry for more than four decades, and with a strong sales and marketing force, and a proven track record of success in serving global customers and markets, TELTEC is a highly valuable distribution partner.

"We are thrilled to be partnering with TELTEC for the distribution of our SI2000 Series analyzers. We are excited to increase our support of the Semiconductor market with the addition of new partners in the Europe region." said Laurent Kitzinger, Senior Director of Business Development.

The new distribution partnership aligns with Picarro's global growth strategy to expand the outreach of its Semiconductor products within Europe. This agreement further demonstrates both companies' willingness to cooperate, to drive sales and build customer relationships.

About Picarro Inc.

Picarro provides industry leading solutions for real-time AMC monitoring. Their cavity ring-down spectroscopy (CRDS) technology offers significant advantages compared with incumbent AMC measurement techniques, such as ion-mobility spectrometry (IMS) and ion chromatography. Picarro's SI2000 Series analyzers enable fast response to contaminants in

the cleanroom in seconds, not hours. With real-time continuous parts-per-trillion (ppt) level analysis, Picarro analyzers provide early warning of contamination events for AMC monitoring in cleanrooms, FOUP, and FAB equipment. For additional information on Picarro Inc., please visit www.semi.picarro.com or find them on Facebook [@Picarro](https://www.facebook.com/Picarro).

About TELTEC.

TELTEC is Europe's leading PV & Semiconductor Equipment and Materials Distributor and Representative. Since TELTEC's foundation in 1983, the company has been a most stable and reliable partner to its customers, offering a superior product portfolio and support infrastructure. TELTEC offers its complete suite of Sales and After Sales Support to manufacturers seeking one single organization as their extension in Europe. TELTEC

- * provides PV & semiconductor equipment & materials
- * offers Sales, Consulting, Service & Applications
- * has 30 years experience in business
- * employs 70 specialists
- * operates 10 offices across Europe

TELTEC's Materials Section delivers consumables supplies like clean room furniture, fluids, polishing pads, diamond tools, PFA Tubing, Fittings, Valves, Gelpaks for shipping/storing fragile and small devices and many others.

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