

**40 years of experience, 40 years of success:
time for a strengthened unit.**

Henri Zimmerli and Adolf Bohn returned to Europe from the USA as friends in 1974. Enthusiastic about the latest technologies and smart solutions in the land of unlimited opportunities, they worked together to build up the European business for Teledyne Tac wafer probers, also starting to represent other manufacturers. They then went on to set up the companies TELTEC South and TELTEC North in 1983. In doing so, they not only demonstrated great courage, but also showed their flair for innovative developments and an instinct for visionary goals right from the start.

40 years later, half the world revolves around digitalisation – and TELTEC has proved to be a beacon in the dynamics of the semiconductor industry. So the anniversary year is the perfect moment for the merger of TELTEC South and TELTEC North, bringing together shared capabilities that were impressive from the outset. Adolf Bohn's son Thomas Bohn has been part of the management of TELTEC North since 1994 – initially together with his father, and since 2007 as sole managing director. Together with his three long-standing management partners, Thomas Bohn will now be managing director and majority shareholder of the newly merged TELTEC International GmbH, leading TELTEC into a successful future as an even more high-performing company.

Continuity in an agile constellation

The challenges in a dynamic market are all about efficiency of course. The newly merged TELTEC International GmbH will deliberately focus on continuity: Thomas Bohn, Pierre Cahuzac, Bruno Rivolta and Alberto Amati have worked together successfully in management for 25 years and look forward to taking on the tasks of the future together with all employees. The commonalities between the different locations will be strengthened, thereby ensuring consistency. Above all, however, respectful, friendly interaction and direct contact with management remain vital components of the corporate culture. Appreciation of employees, customers and suppliers is a consistent factor and at the same time a prerequisite for success as a leader in the market.

Expertise as a guarantee of quality

As leading specialists in the semiconductor industry, TELTEC probably occupies a unique position in the sector. The procurement of high-tech machines from Asia and the USA opens up fast and uncomplicated access to the European market, especially for medium-sized manufacturers. At the same time, well-known chip manufacturers such as Infineon or STMicroelectronics benefit from a versatile and innovative portfolio. In addition, TELTEC takes on the entire service management for the machines supplied, such as installation, programming, training, maintenance and other services – everything that is needed to ensure an optimum production process. For this reason, intensive training with the manufacturers on site and a state-of-the-art standard in all pioneering technologies goes without saying for the engineers.

The merger now offers the opportunity to further build on the company's strengths and benefit from synergies between all TELTEC branches. The owner-managed company is now even better able to focus on the needs of customers and suppliers. As a result, the new structure will establish excellent conditions to fully exploit the company's wide-ranging potential in the growth market of semiconductor technology.

The signs of the times point to future growth.

As a centre of excellence with a unique pool of experts, TELTEC also stands to benefit from the future market in particular. With expert employees, long-term customer and supplier relationships, lean hierarchies and a high degree of flexibility, the international company is perfectly positioned. So it has a credible ring to it when Thomas Bohn says: Of course we look back with pride on the past 40 years, but most of all we firmly believe that we will set more milestones together on the road ahead." We're looking forward to it!"



Left to right: Alberto Amati (Singapore), Pierre Cahuzac (France), Thomas Bohn (Germany), Bruno Rivolta (Italy)

TELTEC International GmbH at a glance

Founded: In 1983 as TELTEC North (Adolf Bohn) and TELTEC South (Henri Zimmerli)

Fusion: In 2023 as TELTEC International GmbH

Offices in Singapore, Agrate, Catania, Crolles, Rousset, Mainhardt, Dresden and Munich

Number of employees: 134

C.E.O.: Thomas Bohn

Turnover of appr. 80 million in 2022.

Thomas **Bohn** studied physical engineering, graduating with a Dipl.-Ing. and an MBA. Before joining TELTEC in 1992, he gained initial experience in the semiconductor industry working for chip manufacturers Telefunken in Heilbronn (Germany) and Cypress Semiconductor in San Jose (USA/California). He has been Managing Director of TELTEC North since 1995.

Pierre Cahuzac did a master's degree in computer science and management in Montpellier. In 1985 he founded his own software engineering company, which he sold again ten years later before moving to TELTEC South. He was appointed managing director of the company in 2001 and has headed TELTEC South ever since.

Bruno Rivolta studied industrial electronics and after graduating worked for a back-end start-up as a hardware and software engineer for ball bonder machines. In the early 1990s he founded an industrial automation company with his business partner Alberto Amati. He started to work with TELTEC South in the mid-1990s – initially as an external service provider, supporting TELTEC South in the installation and maintenance of machines and materials. In 1999, Bruno Rivolta founded TELTEC Srl in Italy under the direction of Henri Zimmerli, together with Alberto Amati, and has since led the company as managing director and shareholder.

Alberto Amati supported TELTEC South as an external service provider for the installation and maintenance of machines and materials for the semiconductor industry in 1995, after obtaining a degree in industrial electronics together with his business partner Bruno Rivolta. TELTEC Srl (Italy) was founded in 1999. Alberto Amati took a stake in the Italian company and, together with Bruno Rivolta, was appointed managing director of TELTEC Italy. Recognising the enormous growth potential in the Asian market early on, he was one of the co-founders of TELTEC Pte Ltd (Singapore). Alberto Amati has focused his attention on the Asian market since 2015, when he moved permanently to Singapore as managing director of TELTEC Pte. Since then he has coordinated the restructuring of operations and taken care of TELTEC's growth in the Asian market.